## **Quality Used Equipment From The US For Ukrainian Agricultural Producers**

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**AGRO-2018**, the largest agricultural expo in Ukraine and Eastern Europe, which took place in Kyiv June 6-9, has come to an end. Over the expo's four days, participants had a chance to explore thousands of units of equipment and hundreds of expo booths. One of those booths was staffed by CTI, the largest dealer of John Deere farm equipment in the state of Kansas, USA.



Representatives from SP Advisors and CTI were on hand to meet and speak with expo guests about a full range of questions related to used equipment in the CTI inventory. They offered tips on selecting modern and high-quality equipment, purchase terms, and delivery of equipment from the US to Ukraine.

"We are focused on exporting used John Deere equipment to Ukraine. Our equipment is guaranteed top quality and well-serviced thanks to our experts that have excellent knowledge of high-quality owners across the US. We work closely with other equipment dealers and have access to databases of pre-leased John Deere equipment, as well as to a national network used to locate equipment," said Harley Adams, CEO of CTI.

"By sticking to its principles of honesty and openness, CTI is making great strides towards becoming the number one choice for agricultural and trading companies in Ukraine. I really value that our US partners have a desire to build long-term relationships with clients by securing for them only the best quality equipment," said Nick Piazza, CEO of SP Advisors.

## About CTI

Concordia Tractor Inc. (CTI) was established in 1967 in the state of Kansas (USA) and has become the largest John Deere dealer in Kansas. In addition to the sale of equipment, the company also services agricultural equipment and sells spare parts. CTI has more than 2,000 client-partners who use the full range of CTI's services, an accomplishment that reflects the dedication of the company's 130 highly qualified employees. CTI has a market presence in 13 counties in Kansas and holds a 60% share of the market in the state. CTI is also a dealer of Reinke irrigation products.

## About SP Advisors

SP Advisors is a full-service investment house focused on advisory, asset management, and merchant banking, operating in Ukraine, Georgia, and Eastern Europe. Established in 2011, SP Advisors has assembled a veteran management and corporate advisory team with experience in the Eastern European investment space. SP Advisors partners with businesses in Ukraine and abroad, including international investment banks and legal, consulting, and audit firms.

Source: SP Advisors