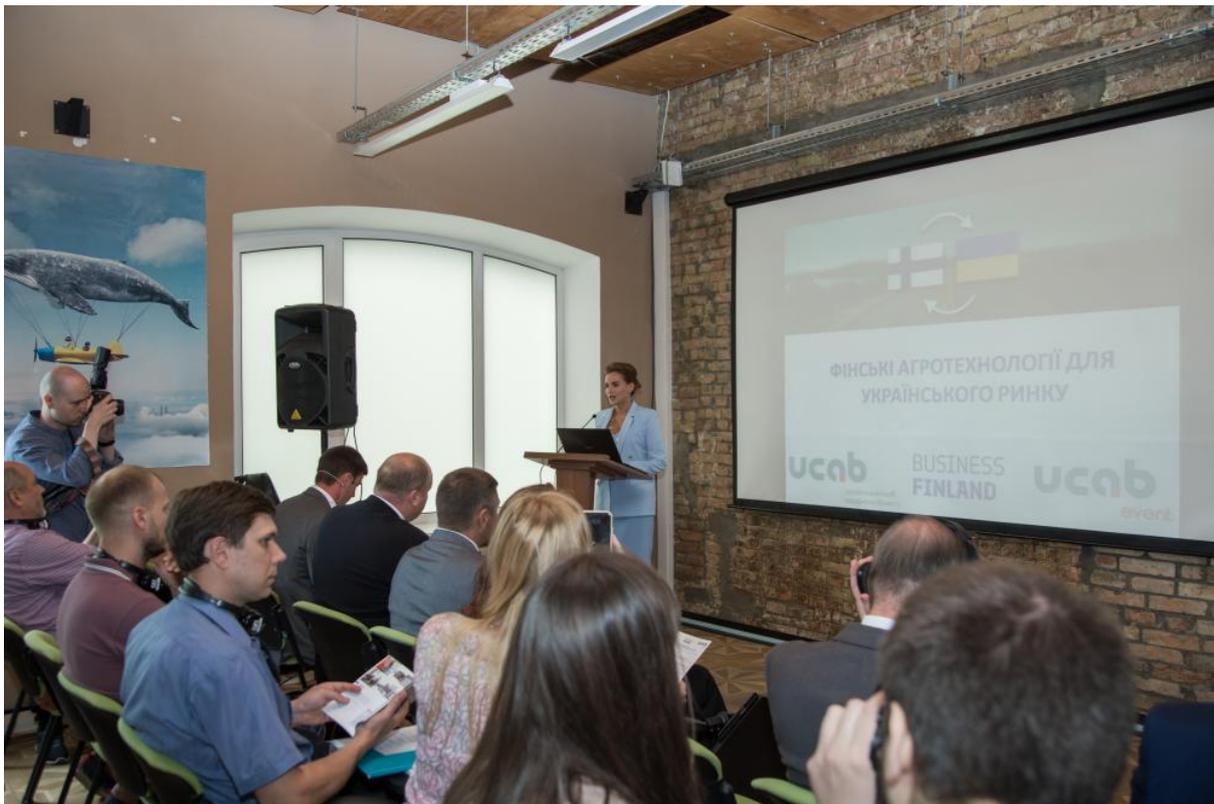


Agrotechnologies from Finland for Ukrainian market

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On June 6, in the framework of the AGRO-2018 exhibition, with the support of the Association «Ukrainian Agribusiness Club», UCABEvent agency and Business Finland, a business meeting was held with a delegation of Finnish companies arrived in Kyiv to establish trade relations with Ukrainian agrarian companies.

The delegation of representatives of five Finnish companies arrived to Kiev with purpose to familiarize the Ukrainian market with products and solutions that are designed for maximum efficiency, safety and sustainability.



The seminar program consisted of two parts. At the plenary session there was a professional discussion between Finnish and Ukrainian companies with the participation of business representatives, non-governmental organizations and representatives of the Embassy of Finland. During the second part there were B2B meetings between Finnish and Ukrainian companies. The participants discussed the possibilities of Ukrainian-Finnish cooperation, considered available financial instruments for Ukrainian agrarian companies and had opportunity to see the presentations of the latest technologies and solutions from Finnish companies.

«Finnish machinery and equipment can improve the productivity of Ukraine's modernizing agricultural sector and also create new business opportunities for Ukrainian distributors. Finnish companies are ready to bring something new to the Ukrainian market with products and solutions that are designed for maximum efficiency, safety and sustainability», says Elina Puszkazewicz, Program Director, Agrotechnology from Finland.

The Finnish agribusiness companies visiting Ukraine have a long history of R&D investment and innovation, creating machines and cost-effective solutions for demanding conditions.

For example, the **Suokone** engineering company specializes in designing and manufacturing machines for soil handling under diverse conditions, including high-powered, low ground pressure tractors.

«Our peat machinery and crushers are used in more than 20 countries, and recognized for their durability and efficiency. Ukrainian farmers can benefit from the modular construction of our crushers which makes it easy to modify or to add features according to the specific needs of the customer. Our machines are also ideal for bringing wasteland or forested areas back into agricultural use», says Mikko Vanhanen, Sales Manager at Suokone.

MPH Products company provides diverse engineering works and steel structure (EN1090) services, and also designs, manufactures and sells a wide range of metal industry products for agriculture and industry.

«We can provide large farms and contractors in Ukraine with highly reliable graders, ditch ploughs, screw levellers and bale trailers that will improve productivity cost-effectively. For example, the multipurpose trailed grader with changeable blade frames can be used for levelling roads, agricultural fields and peat production areas as well as other tasks like de-icing, snow removal or sandy road maintenance», says Ari Kuhalampi, Sales Director at MPH Products.

Figen Ltd is the main supplier of boar semen and live pigs for breeding in Finland and also operates internationally, managing a comprehensive pig breeding program that produces high-quality boars and gilts.

«Ukraine has a strong pig farming tradition and we know that Ukrainian farmers are particularly interested in high meat content. Our pure-bred pigs offer a new level of quality and cost-efficiency which can boost the profitability of Ukrainian pig farms», says Johanna Kylä-Lassila, Export Manager at Figen Ltd.

Also at the meeting were **Nipere Ltd** which specializes in milling and feed mixing systems and **JPT-Industria** which is a feed factory manufacturer.

For reference:

Business Finland is the Finnish innovation funding, trade, investment, and travel promotion organization, headquartered in Helsinki. Business Finland is fully owned by the Finnish Government employing some 600 experts in 40 offices globally and in 20 regional offices around Finland. Business Finland is part of the Team Finland network. www.businessfinland.com

Source: UCAB